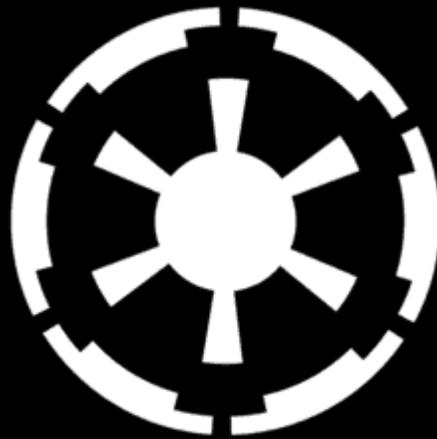
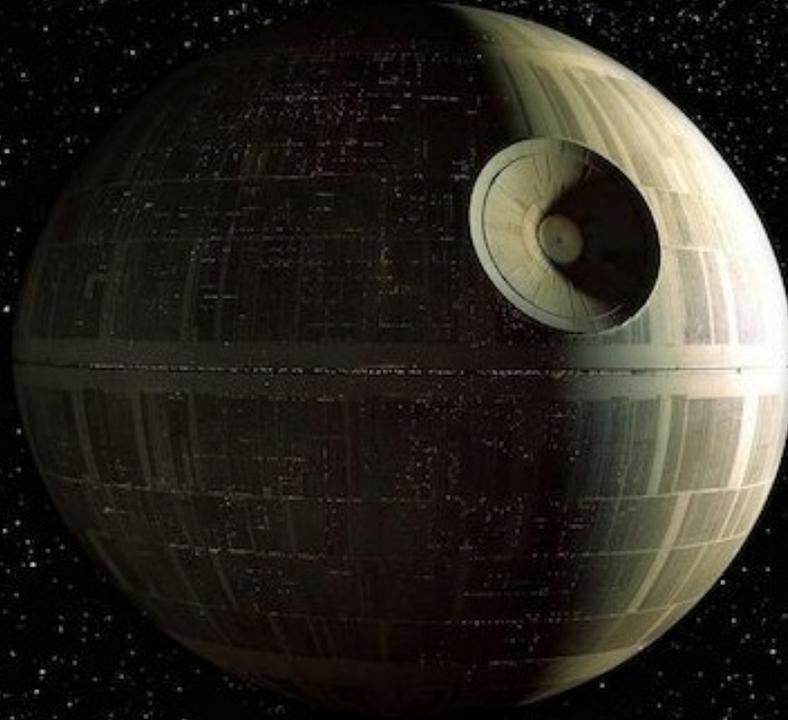


DEATH STAR PORT SHIELDING PROPOSAL



Prepared for:
Wilhuff Tarkin
Grand Moff
Galactic Empire

Prepared by:
Corellian Enterprises
Effective through: September 30, 2020



The leader in space station maintenance.

UNSHIELDED EXHAUST PORTS



Cost Millions in Extra Maintenance, Could Lead to Catastrophe

The Death Star needs to vent a lot of heat from reactors, trash composters, and other sources. While some of the heat is captured for energy, as part of the Empire's new "Green Jobs" program, much of it must be vented to the surface. Unfortunately, these thermal exhaust ports are unshielded, so in addition to letting heat out, they let a lot of other things in. For example:

- In Sector 7, debris from a TIE Fighter collision damaged the port casing, penetrating the tube walls, and caused a fire in a munitions locker, killing 3 and causing more than 80,000,000 credits worth of damage.
- In Sector 243, mynocks from a departing freighter entered a thermal exhaust port and managed to chew through some power cables deep in the core, knocking out refrigeration units, which caused the spoilage of several thousand credits worth of beer. The ensuing melee in the cantina resulted in 5,000,000 credits worth of damage.
- In Sector 42, a maintenance droid got stuck in an exhaust port, forcing us to shut down the port, along with reactor 22. This cost us thousands of credits worth of overtime, as we had to reroute power from other reactors to the Animal Farm. We also had to spend thousands sending more maintenance droids to remove the stuck droid, resulting in the loss of the stuck droid (a 700,000 credit brand-new unit). The delay also meant more overtime, as we had to scramble to hook up the Emperor's satellite dish so he could view the latest episodes of Real Housewives of Coruscant.

The dozens of unshielded exhaust ports have already cost millions, and can easily be shielded for a small fraction of the damage caused to date, and the estimated damage in the next several weeks. This is a project that pays for itself quickly in both money and time spent fixing situations arising from the unshielded exhaust ports.

A GRAVE THREAT TO THE DEATH STAR ITSELF

However, there is an even greater issue at stake here: there is a chance, however unlikely, that a rebel starfighter could deposit an explosive into one of the exhaust ports connected to the main reactor and cause a chain reaction powerful enough to destroy the entire Death Star. Lord Vader insisted that the main reactor be isolated from the rest of the battle station to prevent just such an attack. However, cost and schedule overruns precluded the installation of the original design, and attempts to cover the vents were discarded due to difficulties with the metric to Imperial measuring units conversion.

Fortunately, we now have a straightforward, cost-effective solution.

SOLUTION AND TIMELINE

MegaCorp has recently started manufacturing vent shields in the appropriate Imperial format at quite a reasonable price. We can install these shields in a matter of weeks using maintenance droids that have been specifically programmed for this purpose.

TIMELINE

Once the contract is signed, we can be completed in approximately 4 weeks of work time (although we estimate the project will take 4 calendar months, due to internal approval processes).

Today	Sign Proposal
Next 3 Months	Gather required paperwork approvals from section chiefs.
Following 3 Weeks	Install shields over all thermal exhaust ports (48 ports total).
Following Week	Retighten screws to adjust for thermal expansion.

ASSUMPTIONS

To complete this project within the budget and timeline of this proposal, we are making the following assumptions:

- MegaCorp will receive full cooperation of section maintenance managers to access:
 - Airlocks
 - Power ports
 - Level II standard communication access.
- MegaCorp team members will receive Grade 6 accommodations.
- MegaCorp will provide photographic evidence of all installations. This will serve as proof of project completion.

ABOUT OUR TEAM

[With proposal templates, you only have to write this boilerplate once.]

We have been serving the Empire since its beginning, selflessly toiling for the good of our troops. Our former CEO believes in the Empire so much he resigned his corporate position to serve as Vice President of Procurement on the Death Star, where his diligence and attention to detail will make sure that the Emperor is never overcharged. (His efficiency is highlighted by his ability to get great deals for the Empire through his faster "no-bid" contracting process.)

OUR TEAM



We put together elite teams of nuclear engineers. This one will be headed by one of our rising stars, Homer Simpson. Homer manages the team of 3 droids, each of which works 150 hours per week (far more efficient than human contractors-- even Vader has trouble getting more than 120 hours a week out of them).

[While it's a great idea to give your team a face, you should probably put more flattering portraits in your actual proposals.]

Consider having a photographer take some pictures of your team.]

EXPERIENCE WITH NUCLEAR SYSTEMS

IT Technologies has decades of experience with nuclear systems, including Star Destroyer reactors and construction on the Death Star itself.

PORT SHIELDING INVESTMENT

ITEM	UNIT PRICE	QUANTITY	FINAL PRICE
Exterior Maintenance			\$27,996.00
Exterior Station Maintenance <i>Basic maintenance on the surface of the Death Star</i>	\$0.00/Hour	1000	\$0.00
Vent Screen 32A <i>Small screen to cover thermal exhaust ports</i>	\$69.99/Each	400	\$27,996.00
Exhaust Port U-Joint Installation			\$0.00
Exhaust Port U-Joint	\$0.00	1	\$0.00
U-Joint Installation	\$0.00	1	\$0.00
Cleanup and Removal	\$0.00	1	\$0.00
Total			\$27,996.00

TERMS & CONDITIONS

These Terms and Conditions are valid through September 30, 2020.

Changes within the scope of the Project shall be made only in writing executed by authorized representatives of both parties. Mimiran Sample (THE COMPANY) shall have no obligation to commence work in connection with any change until the parties agree in writing upon the fee and the scheduling impact of such changes. Either party may cancel the project with 2 weeks written notice.

THE COMPANY warrants that its Services will be performed in a professional and workmanlike manner in accordance with applicable professional standards. THE PRECEDING IS THE COMPANY'S SOLE AND EXCLUSIVE WARRANTY CONCERNING THE SERVICES AND ANY WORK PRODUCT HEREUNDER.

THE COMPANY DOES NOT MAKE ANY OTHER REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, ORAL OR WRITTEN, WITH RESPECT TO THE SERVICES RENDERED BY ITS PERSONNEL OR THE RESULTS OBTAINED FROM THEIR WORK, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, OR OTHERWISE. IN NO EVENT SHALL THE COMPANY BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL OR INDIRECT DAMAGES, INCLUDING LOST PROFITS, OR FOR ACTS OF NEGLIGENCE THAT ARE NOT INTENTIONAL OR RECKLESS IN NATURE, REGARDLESS OF WHETHER IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

Mimiran Sample's total liability hereunder for damages or any claim brought by the Client under this Agreement, regardless of the form of action (whether under contract or tort, or otherwise), shall not exceed the total amount paid to Mimiran Sample pursuant to this Agreement.

This agreement is governed by the laws of the State of Texas and the laws of the United States of America. Any disputes pertaining to this agreement requiring judicial action will only take place in the State of Texas.

Client agrees to grant Mimiran Sample permission to use their name and logo in sales and marketing materials, such as websites and printed materials, and to furnish a quote on the results of the project.

ACCEPTANCE

[Note that all the contact fields are populated via merge fields.]

By clicking the "Accept" button on the Proposal summary, you declare that you are authorized to accept the proposal and agree to be bound by its terms and conditions.

Awaiting acceptance by **Wilhuff Tarkin**.

[You can allow customers to sign online or by saving a PDF version for printing or e-signature.]